

PKF Deal Sheet

JANUARY 2019

Should any of these opportunities be of interest to you, your clients or other associates, please feel free to contact the relevant person(s) listed below.

SEEKING ACQUISITIONS

SECTOR	DESCRIPTION	TRANSACTION SIZE	CONTACT
Software Consulting and Services	Nasdaq listed software consulting and services group seeking related acquisitions of software consulting and services, staffing or recruitment businesses in Australia and New Zealand servicing the financial services sector.	Revenue between \$2m - \$20m	Stefan Galbo
IT Services	UK private equity owned IT services business seeking to acquire Australian/New Zealand IT services business that provide software solutions to government (federal, state, local).	EBITDA \$1m - \$20m	Alan Stevenson
Travel and Tourism	International travel group seeking to acquire tour operators, travel agents and suppliers of equipment to the leisure sector in Australia.	EBITDA \$5m - \$20m	Andrew Jones Vikas Nahar
Health	Listed healthcare group seeking related acquisitions of medical and healthcare device businesses.	Open	Steven Perri
Health	Listed company and large institutional investor seeking in-home and accommodation care businesses providing aged and disability care.	\$5m - \$25m	Steven Perri Stefan Galbo
Food and Beverage	Private equity investor looking to acquire equity of between 30 -100% of businesses in food production or manufacturing.	EBITDA \$2m - \$10m	Steven Perri Stefan Galbo
Education Products	Manufacturer and supplier of furniture to the education sector seeking acquisitions of manufacturers providing products to the education sector.	\$5m - \$50m	Andrew Jones

SEEKING ACQUISITIONS (CONTINUED)

SECTOR	DESCRIPTION	TRANSACTION SIZE	CONTACT
Construction/ Property Services	Company seeking to acquire distressed assets of businesses servicing the construction and property sectors such as property management and leasing (commercial and residential), building fit outs and digital marketing.	Up to \$1m	Stefan Galbo
eLearning	Company seeking to acquire or invest in online learning assessment or STEM space.	Up to \$12m	Steven Perri
Telco	Company seeking to acquire telco or internet providers.	\$2m +	Steven Perri
Healthcare	Financial group seeking healthcare related acquisitions, in particular, the sectors of In Vitro diagnosis, liquid biopsy and cancer screening and treatment.	Open	Steven Perri
Transportation and Logistics	A privately-owned wharf cartage and warehousing business seeking acquisitions of complimentary or competitor businesses.	Open	Stefan Galbo
Various	Investors seeking acquisitions of businesses with EBIT of \$2m to \$10m. Preference for businesses with sustainable profits, low earnings volatility and low CAPEX.	\$4m - \$50m	Andrew Jones

SEEKING BUYERS

SECTOR	DESCRIPTION	TRANSACTION SIZE	CONTACT
Manufacturing *NEW*	Well-established furniture manufacturing business with experienced workforce seeking buyers for the business and/or assets.	Open	Greg Grant-Smith
Freight & Logistics *NEW*	Privately held sensitive freight solutions business seeking buyer.	Revenue \$2.5m EBITDA \$1m	Andrew Beattie
Motor Vehicle Repair Services *NEW*	Privately held Mosman based business seeking buyers.	EBITDA \$1m	Alan Stevenson

SEEKING BUYERS (CONTINUED)

SECTOR	DESCRIPTION	TRANSACTION SIZE	CONTACT
Food and Agribusiness	Privately held provider of labour services seeking buyers.	EBITDA \$5m	Alan Stevenson
FMCG	Privately held online wine sale platform seeking buyers.	Revenue \$20m EBITDA \$1m	Alan Stevenson
Debt Collection	Debt collection business with experienced management team and excellent growth track record and prospects.	Expressions of interest sought	Andrew Jones
Specialist Engineering	Engineering and millwright business specialising in roller mills, located in Victoria.	Expressions of interest sought	Alastair Richards
Timber Truss Manufacturing	Timber truss manufacturing business located in Victoria. Would suit a trade buyer.	Expressions of interest sought	Steven Perri

SEEKING CAPITAL

SECTOR	DESCRIPTION	TRANSACTION SIZE	CONTACT
Technology	Asian focused online real estate platform seeking to raise capital to fund further development.	\$10m	Alan Stevenson
Online Property Services	Online property data analytics platform seeking expansion capital to fund growth opportunities.	Open	Steven Perri Stefan Galbo

SEEKING INVESTMENT / LENDING OPPORTUNITIES

SECTOR	DESCRIPTION	TRANSACTION SIZE	CONTACT
All	Family Office seeking acquisitions or investments in stable profitable businesses with minimum EBIT of \$3m.	\$10m +	Andrew Jones
Residential Property Development	Alternate debt provider seeking construction funding or refinancing opportunities in capital cities.	\$30m - \$70m	Andrew Jones
All	Alternate debt providers seeking opportunities to provide debt to refinance bank facilities, provide expansion capital or fund acquisitions.	\$10m - \$100m	Andrew Jones

Contact us

Should you wish to obtain more information regarding any of the above opportunities, please contact the relevant persons listed below:

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